# Pedro Freire

Senior Product Designer

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#### Overview

For over the past 8 years, I've had the opportunity to work across great people in great companies so far, such as: Talabat, Tiqets, Booking.com, B2W, and Motorola. I was also able to launch my own business - Ripples (clothing brand company). More importantly, as a Product Designer, my passion is about creating products that big or small, somehow improve the experience of the user. Said that, I am aiming to continue creating positive impact in my next challenge.

#### Education



IE Business School - 2017

Madrid, Spain
International MBA, Entrepreneurship



University of Memphis, Lambuth - 2009

Jackson, TN - USA

Bachelor of Science - Graphic Art & Visual Comm. / Minor in Spanish

# Work Experience



## Senior Product Designer / Shopping Tribe

**Talabat**Dubai, UAE

Current (Nov 2023 - Present)

## Main Responsibilities | Home Screen & IPM Strategies

- Home screen: Lead designer of the App's home screen
- IPM strategies: Lead designer of IPM (In-product marketing) strategies
- Works with different teams: tPro, Rewards, Groceries, Payments and Dine Out



# Senior Product Designer / Lead B2B Designer

**Tiqets** 

1 year and 11 months (Jan 2022 - Nov 2023)

Amsterdam, Netherlands

### Main Responsibilities | B2B Portals

- · Increased availability for product capacity & timeslots by 96% in 6 months by designing a new availability management feature
- Decreased the number of contacts to Supply Ops by 64% by fixing the main user problems of the availability management feature
- Holistic approach from the very first stages of research to the final prototypes
- · Responsible for improving the experience on the B2B portals of the company (Suppliers, Affiliates and Distributors)
- Responsible for continuous improvement on the B2B widgets (discovery and availability widgets)



# **Product Designer**

Booking.com

3 years and 6 months (Aug 2017 - Feb 2021)

Amsterdam, Netherlands

## Main Responsibilities | Genius Programme

- · Utilising quantitative and qualitative data as guidance when iterating on MVP's and other existing products & features
- Creating and delivering prototypes for the many experiments (A/B testing)
- · Designing elegant solutions for various Genius pages and features on the extranet
- · Iterated on product features that helped thousands of partners to get incremental revenue for their business

## Other Experiences

Prior to the experiences mentioned above, I've worked in other companies in the USA and Brazil. Some of them are: MSCL (Jackson, TN - USA), Staff Brazil, Motorola, Grupo Rio Quente and B2W Digital (Sao Paulo, Brazil). After my first degree, I started my career as a graphic designer and throughout the years I made my transition to UX/product design, where I've been since then.